# **STRENGTHS-BASED PLANNING**

"The task of leadership is to create an alignment of strengths, making our weaknesses irrelevant." – **Peter Drucker** 

### **STRENGTHS**

- What am I/we most proud of?
- · What are 3 examples of us at our best?
- How can we build on our strengths?

## **OPPORTUNITIES**

- What are our clients asking for?
- What challenges are they facing?
- How can we increase value to our clients?

## **ASPIRATIONS**

- What am I/we passionate about?
- · What are our clients passionate about?
- Who am are we? Who do we want to be?

#### **RESULTS**

- What resources do we need?
- · How will we know I we are succeeding?
- · What metrics indicate I we are on track?

